

SMALL BUSINESS EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

FRANCHISED BUSINESS OWNERSHIP: By Minority and Gender Groups



The Foundation's new report, *Franchised Business Ownership: Minority and Gender Groups*, provides detailed information about minority and female ownership, including percent of franchised businesses owned by minorities and women, comparisons of ownership rates between franchised and non-franchised businesses, and comparisons with results for 2002. The report answers two key questions – What percent of franchised businesses are owned by a minority group member, by females, and equally-owned (male/female)? What percent of minority-owned, female-owned, and equally-owned businesses are franchised? In addition, the report provides information about minority and female ownership rates in the food services and drinking places industry, which includes a large concentration of franchised businesses. The report also provides information about ownership rates by size of business. The new report, prepared by PwC for the Foundation, is based on the U.S. Census Bureau's 2007 Survey of Business Owners ("SBO").

Minority-owned businesses continue to shine as the engines of job growth in the United States economy. These businesses provide nearly six million jobs, and annually generate \$1 trillion in economic output. Supporting this output is the Minority Business Development Agency (MBDA), a bureau in the U.S. Department of Commerce. MBDA is the only federal agency tasked to promote the growth and global competitiveness of minority-owned firms. MBDA assists minority-owned firms in gaining access to capital, contracts and new domestic and international markets.

One important sector of the minority business community is the franchise sector. The following report, commissioned by the International Franchise Association, offers a beneficial analysis and a unique insight into the trends of minority-owned franchised businesses

I. INTRODUCTION

The Survey of Business Owners ("SBO"), conducted every five years by the U.S. Census Bureau, provides comprehensive data on the economic and demographic characteristics of more than 27 million U.S. businesses and their owners. Included are all businesses that filed 2007 tax forms as sole proprietorships, partnerships, or corporations and had annual business receipts greater than \$1,000. In addition to information about the business, responding firms were asked to provide information on the characteristics of up to four individuals with the largest ownership shares, including the owners' gender, race, and ethnicity.

Beginning with the 2002 SBO, the survey questionnaire asked respondents to indicate whether or not their business was operated as a franchise. A definition of a "franchise" was not provided on the questionnaire, so a respondent used his/her own understanding of franchises to answer the question. The 2007 SBO provides information on the prevalence of franchising by kind of business (all responding firms, firms with paid employees, and firms without paid employees) and by the owners' gender, race, and ethnicity. The SBO data are also categorized by industry and by business size.

Section II of this report provides summary data from the 2007 SBO on the prevalence of minority and gender ownership among franchised businesses, and compares ownership rates for these groups between franchised and nonfranchised businesses. The tabulations presented in this section shed light on the question – "What percent of franchised businesses are owned by a minority group member?" Minority and gender ownership rates in 2002 and 2007 are compared.

Section III examines businesses classified by minority and gender ownership and considers the prevalence of franchised businesses among these ownership groups. The tabulations presented in this section shed light on the question -- "What percent of minority-owned businesses are franchised?" The prevalence of franchised businesses by minority status, race, ethnicity, and gender in 2002 and 2007 are compared.

Section IV examines minority and female ownership and franchised business operation rates for the food services and drinking places industry (NAICS Sector 722), which accounts for a significant number of franchised businesses. This sector accounted for 17.3 percent of all franchised businesses in 2007.

Business Ownership

As stated in the SBO methodology report, business ownership is defined as having 51 percent or more of the stock or equity in the business and is categorized by:

- Gender: male; female; or equally male/female-owned
- Ethnicity: Hispanic or Latino Origin; or Not Hispanic or Latino Origin
- Race: White; Black or African American; American Indian or Alaska Native; Asian; or Native Hawaiian or Other Pacific Islander

Businesses could be tabulated in more than one racial group. This can result because:

- a. the sole owner reported more than one race;
- b. the majority owner reported more than one race;
- c. a majority combination of owners reported more than one race.

To overcome the potential double counting that can occur, SBO defines a "minority-owned" business as one that is at least 51 percent owned by individuals who are either (1) from a racial group other than White or (2) are of Hispanic ethnicity. Conversely, a "nonminority-owned" business is a business that is less than 50 percent owned by individuals who are White and are not of Hispanic ethnicity. For the first time in 2007, SBO separately reported "equally minority-/nonminority-owned" businesses, those for which 50 percent of the equity or stock in the business was owned by members of a racial group other than White or are of Hispanic ethnicity.

For comparability with previous results, "equally minority-/nonminority-owned" businesses and "nonminority-owned" businesses are combined in the tabulations reported below.

II. Minority and Gender Ownership within Franchised and Non-Franchised Businesses

As described in the introduction, this section is designed to answer the question – "What percent of franchised businesses are owned by a minority group member?"

Table 1 presents the percent of franchised businesses owned by minority and nonminority group members and provides a comparison of the ownership percentages between franchised and nonfranchised businesses. In 2007, 20.5 percent of all franchises were minority-owned, while 14.2 percent of nonfranchised businesses were minority-owned. Minority ownership was higher in franchises than nonfranchises for companies with and without paid employees.

■ Continued on page 6

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Community Outreach

BusinessUSA Newsletter: Building an Army of Veteran Entrepreneurs

BusinessUSA: Helping Build an Army of Veteran Entrepreneurs

It's no surprise so many U.S. veterans start businesses after they leave the service. After all, a strong work ethic, self-discipline and an ability to persevere are also traits that successful entrepreneurs share.

Maybe the idea of starting a business calls to you, or maybe you already have a business you want to grow. In either case, BusinessUSA has a wide-ranging portfolio of tools to help, whether you have questions about financing, human resources, intellectual property, or anything in between. Together with the many services for veteran-owned businesses provided by the Department of Veteran Affairs Office of Small and Disadvantaged Business Utilization (VA OSDDBU), veteran entrepreneurs will find it easier than ever to fulfill their dream of having their own business.

Holiday Marketing Tips for Small Businesses

Do you need help getting your business ready for the holiday shopping season? If so, join us on Tuesday, November 17th at 1:00 pm ET for a holiday marketing Twitter chat. This Twitter chat, led by the Small Business Administration (SBA), will highlight a few tips and tricks that can help set businesses up for success.

Follow along and share your ideas using the hashtag #SmallBizHoliday.

Stay Connected!

Are you following us on Twitter? If not, you've missed a lot of great information! Check out the Best 5 Tweets from the past week below. Follow us at @BizUSA.

1. Wondering how the #ACA can affect your #SmallBiz? <http://1.usa.gov/1DksKuu> #healthcare
2. Ready to grow your #smallbusiness? @USCensusBureau #Business Builder can help! <http://go.usa.gov/c3wZ4>
3. Are U deciding between 2 difficult #biz options? Enlist the help of a cost-benefit analysis <http://bit.ly/1F4NB5K>
4. @POTUS proclaims November as Nat'l Entrepreneurship Month. Join the nextgen of #entrepreneurs w/ @SBAgov & @MCS4Biz
5. Each week @USPTO shares advice from #WomenInSTEM on #ALLInSTEM portal. Joyce's story: <http://1.usa.gov/1Kum4qm>

Visit link for the full infographic:

<http://business.usa.gov/article/businessusa-helping-veterans-build-successful-businesses>

Source: <http://business.usa.gov/>

TOOLS FOR VETERANS

DID YOU KNOW THAT NEARLY 10% OF ALL U.S. BUSINESSES ARE VETERAN-OWNED?

If you're a veteran and thinking about starting a business of your own, BusinessUSA.gov can help you navigate every step of the way, from research to exporting into international markets. That's because BusinessUSA collects, organizes and makes available the very best in business resources spread across government. Here are just a few examples:

Learn more about the entire portfolio of resources available to veterans by visiting us at

business.usa.gov/veterans.

You can also find additional re

sources for veteran-owned businesses on the

U.S. Department of Veterans Affairs' Veteran Entrepreneur Portal at www.va.gov/osdbu/veteran, produced in collaboration with BusinessUSA.

2015: A Memorable Year for the San Francisco Human Rights Commission

2015 was full of accomplishments for the San Francisco Human Rights Commission, from welcoming new Commissioner Abby Porth, to successfully completing a series of implicit bias trainings for San Francisco City and County employees, to working with other human rights agencies across the country on anti-discrimination initiatives. We look forward to continuing to uplift and advocate for the diverse communities of San Francisco in 2016. We hope you had a wonderful holiday season, and wish you all the best in the New Year!

Translatina Violence Prevention

The Human Rights Commission continued working with El/La Para Translatinas to address ongoing discrimination and hate violence against the City's translatina community. Translatinas, particularly those who are monolingual, face a wide range of barriers in achieving safety in San Francisco. The HRC's partnership with El/La Para

Translatinas provides critical violence prevention and intervention services to translatinas, including case management, education/advocacy, and community building activities.

Visit link for Spanish translation: <http://ellaparatranslatinas.yolasite.com/>

Community Youth Relations Forums

Over the past several months, the San Francisco Human Rights Commission has been working with a number of stakeholders--the San Francisco Police Department (SFPD), Mo' Magic and the San Francisco Police Commission--to build positive and healthy relationships between youth and SFPD. The Community Youth Relations Forums, which were created by youth who participated in the Community Safety Initiative Program during the summer of 2015, have been developed as youth-led discussions between police officers and youth. The goal of the forums is to host open conversations between police and youth in a safe space

that allows for meaningful dialogue to take place. The forums will be on-going to see youths' vision through. It is inspiring to see a breadth of individuals come together and truly build community.

Visit link for more info: <http://www.communitysafetyinitiative.org/>

Anti-Transgender Violence

Theresa Sparks, Executive Director of the San Francisco Human Rights Commission, assisted the Human Rights Campaign in developing a case study published in their report Addressing Anti-Transgender Violence: Exploring Realities, Challenges and Solutions for PolicyMakers and Community Advocates. The study highlights the ways in which the Commission has spearheaded "groundbreaking efforts aimed at preventing anti-transgender violence and reducing the vast disparities faced by members of the transgender community."

Discrimination Division

The Human Rights Commission's Discrimination Division investigates and mediates complaints of discrimination in housing, public accommodations, and employment. Our staff works to resolve disputes and issues involving discrimination which sometimes arise from a lack of awareness about relevant laws. This past year, HRC addressed many questions about the rights of people with disabilities to have service and support animals. Staff also worked to investigate and resolve complaints of noncompliance with the Fair Chance Ordinance, which regulates the use of criminal background checks in housing and employment. In addition, the Discrimination Division worked with the Equal Pay Advisory Board on the City's new Equal Pay Ordinance. This Ordinance seeks to advance pay equality and eliminate wage discrimination by requiring contractors to file pay equity reports on employee compensation, race, and sex.

Source: San Francisco Human Rights Commissio

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Seventy-one percent of construction firms plan to expand their payrolls in 2016

Seventy-one percent of construction firms plan to expand their payrolls in 2016 as contractors expect a range of public and private markets to grow, according to survey results released today by the Associated General Contractors of America and Sage Construction and Real Estate. The survey, conducted as part of The Challenges Facing a Growing Industry: The 2016 Construction Industry Hiring and Business Outlook, indicates that contractors foresee a positive year despite tight labor conditions, regulatory burdens and IT security challenges.

“The construction industry will continue to recover in 2016 as many firms add to their headcount amid growing demand in a range of private and public sector markets,” said Stephen E. Sandherr, the association’s chief executive officer. “The industry also faces a number of challenges that have the potential to dampen, and possibly even undermine, the sector’s recovery.” Association officials noted that 71 percent of firms say they will

increase their headcount in 2016. In most cases, however, that hiring will only lead to modest increases in the overall size of firms. Sixty-three percent of firms report their planned hiring will increase total headcount between 1 and 25 percent while 8 percent report they will expand their headcount by more than 25 percent this year.

Among the 30 states with large enough survey sample sizes, 95 percent of firms in Kansas plan to expand their payrolls in 2016, more than in any other state. Meanwhile, 25 percent of firms in Pennsylvania report they plan to reduce headcount this year, more than in any other state. (Click here for state-by-state survey results.)

Contractors expect a mix of private and public sector market segments will drive demand for construction in 2016. As measured by the net positive reading – the percentage of respondents who expect a market segment to expand versus the

■ Continued on page 6



California Sub-Bid Request Ads

Shimmick/Teichert Joint Venture
 8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
 Phone (510) 777-5000 • Fax (510) 777-5099

DBE/SBE Subcontractor/Supplier Bids Requested For:
AC Transit East Bay Bus Rapid Transit Project Infrastructure and Station Platforms
AC Transit
Contract No. 2016-1354
Bid Date: February 3, 2016 until 2:00PM
Fax all quotes to 510-777-5099

Construction Area Signs, Traffic Control System, Reset, Adjust Roadway Items, Plane Asphalt Concrete, Imported Borrow, Highway Planting, Aggregate Base, Seal Coat, Asphalt Concrete, Pavement Reinforcing Fabric, Recycle, Reclaim Asphalt Concrete, Portland Cement & Concrete Pavement, Minor Concrete Structure, Corrugated Metal Pipe (CSP), Plastic Pipe, Reinforced Concrete Sewer Pipe, Sewer Manhole, Concrete Curb & Sidewalk-Misc., Misc. Iron & Steel Frame, Cover & Grate, Fencing, Temporary Fencing, Survey or Historical Monument, Thermoplastic Traffic Striping & Marking, Painted Traffic Striping & Marking, Pavement Marking, Signal & Lighting, Signal, Lighting, Small Structures, Land Surveying, Commercial Electrical, Low Voltage Systems, Landscaping Contractor, Coring, Cutting, Construction Heavy Equipment Rental, Heavy Equipment Rental, Safety Equipment Supplier, Landscaping & Nursery Supplier, Petroleum, Oil, Lubricants Supplier (Bulk Item), Sand & Gravel Supplier (Bulk Item), Asphalt Supplier (Bulk Item), Pipe Supplier, Drainage Systems Supplier, Storm Water Systems Supplier, Fencing Supplier, Electrical & Signals Supplier, Construction Staking Supplier, Traffic Stripes, Marking & Traffic Control Materials Supplier, Traffic Engineer, Engineering, Civil Engineering, Land Surveyor, Environmental Biological Studies, Environmental Water Quality, Archeology, LEAD Compliance, SWPP Planning, Dump Trucks Bottom, Flat Bed Trucking, Water Truck, Asphalt Oil Tankers, Street Sweeping Truck

Plans and specifications are available for download at no charge by visiting <http://www.actransit.org/acpronet/east-bay-bus-rapid-transit-brt-project-infrastructure-and-station-platforms/>.

Subcontractors and Suppliers interested in this project may contact Fernando DeLeon by phone at (510) 777-5072.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick/Teichert JV are required of subcontractors for this project. Shimmick/Teichert JV will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick/Teichert JV’s listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor’s conditions or exceptions included with the Subcontractor’s price quote. Shimmick/Teichert JV requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Looking for Subcontractors, Vendors, and Suppliers?



Advertise your Sub-Bid Requests in the **Small Business Exchange**.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534
 or visit us at www.sbeinc.com



IMPORTANT NOTICE TO DBE
If you are a Disadvantaged Business Enterprise (DBE)
who is serious about participating
in state and federal DOT construction projects,
you need to be listed in the SBE Database®.
Visit www.sbeinc.com or call 1-800-800-8534 to join.
A service of the Small Business Exchange®

D’Arcy & Harty Construction, Inc
 (415) 822-5200 Phone • (415) 822-0747 (Fax)
 Estimator : willie@darcyhart.com

Rodeo Sanitary District - Sewer Year 2A Improvements
Rodeo, CA
Bids: 1/11/2016 at 2:00 PM
UDBE sub-bids requested for:
Traffic Control, Saw-cutting, Trucking and Concrete sidewalk

Visit www.sbeinc.com
 to download the latest SBE Newspaper and Newsletter

California Sub-Bid Request Ads

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CALTRANS ROUTE 101 – CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY IN MORGAN HILL AND SAN JOSE FROM EAST DUNNE AVENUE TO 0.9 MILE NORTH OF SILICON VALLEY BOULEVARD, Contract No. 04-1J6304,

Federal Aid Project ACNHP-Q101(283)E, Disadvantaged Business Enterprise goal assigned is 8%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: January 12, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, METAL BEAM GUARDRAIL, PCC GRINDING, PCC PAVING, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, COLD PLANE.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:ftp55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is ftp55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the Sacramento Regional County Sanitation District of Sacramento County, Biological Nutrient Removal (BNR) Project in Elk Grove, CA.

<http://www.epa.gov/> / <http://www.sba.gov/> / www.californiaucp.org
Subcontractors and Suppliers for the following project:

Biological Nutrient Removal Project – Contract No. 4208
Owner: Sacramento Regional County Sanitation District
Bid Date: February 11, 2016 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Carpentry, Casework, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Cast in Place Concrete, Tilt-up Concrete, Clear & Grub, Grouting, Dewatering, Access Doors, Frames & Windows, Electrical, Equipment, Grading, Finishes, Flooring, Fire-Suppression Systems & Protection, HVAC, Masonry, Metals, Maintenance of Traffic (MOT), Paintings & Coatings, Plumbing, Piping & Valves, Process Interconnections, Quality Control, Security & Fire Detection Systems, Shoring, Signage, Specialties, Street Sweeping, SWPPP, Support of Excavation, Thermal & Moisture Protection, Cathodic Protection, Pre-Manufactured Canopies, Metal Buildings, Earthworks, Bridge Cranes, Steel Joist, Steel Roof Decking, Structural Steel Framing, Joint Sealant, Sheet Metal Flashing and Trimming, Trucking & Hauling.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due January 15, 2016 and Quotes NO LATER THAN January 19, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN). All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Performance Bond and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund Provisions apply Buy American Iron & Steel (AIS) requirements apply

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Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE) and Micro Small Businesses, Subcontractors, Consultants, and/or Suppliers seeking to participate in the Santa Clara Valley Water District, Fluoridation at Water Treatment Plants (WTP) Project at the Penitencia and Santa Teresa WTP in San Jose, CA.

<http://www.pd.dgs.ca.gov>
Subcontractors and Suppliers for the following project:

Fluoridation at Water Treatment Plants at the Penitencia and Santa Teresa WTP- Project No. 93084011
Owner: Santa Clara Valley Water District
Bid Date: January 13, 2016 @ 2:00 P.M.

Small Business Enterprises and Micro (SBEs)

wanted for the following scopes, including, but not limited to:

Aggregates, Minor Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Cast in Place Concrete, Cathodic Protection, Electrical & Instrumentation, Equipment, Fire-Suppression, HVAC, Instrumentation & Control, Landscaping, Metals, Pipe Insulation, Paintings & Coatings, Welded Steel Piping, Valves, Signage, Street Sweeping, FRP Tanks, Trucking & Hauling.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE and Micro SB suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due January 7, 2016 and Quotes

NO LATER THAN January 12, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

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DIR#1000001147

Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests bids from qualified subcontractors, consultants and suppliers to participate in Bridge Deck Replacement of the Tuolumne River Bridge in Tuolumne County
Construction on state highway in Tuolumne County near Moccasin from 0.3 mile west to 0.3 mile east of the Tuolumne River Bridge
Owner: Caltrans
Contract No. 10-0L9704

Bid Date: Thursday, January 14, 2016 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

http://www.dot.ca.gov/hq/bep/dbe_program.htm

Certified by California Unified Certification Program wanted for following scopes, including, but not limited

AC paving, aggregate supply, grading, bridge bearings, structural concrete, precast concrete, minor concrete, concrete supply, concrete pumping, concrete reinforcing, concrete barriers, demolition, erosion control, hazardous abatement, hydroseeding/hydromulch, joint sealant, MOT, metals, metal beam guard rail, painting & coating, pavement marking, AC paving, SWPPP, bridge railing, signage, striping, trucking & hauling, thermal & moisture protection, sweeper truck

Subcontractor and Supplier Scope Letters due NO LATER THAN January 8, 2016 Quotes and Proposals due by January 13, 2016 at 5 p.m.

Bonding, insurance and technical assistance or information related to the plans or specification and requirements for the work will be made available to interested Certified DBE consultants, suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested suppliers and subcontractors.

All subcontractors registered in Kiewit's SmartBidNet database will receive an invitation to bid Visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register

Plans are available for viewing through SmartBidNet and by appointment during regular business hours at:

Kiewit Infrastructure West Co.,
4650 Business Center Drive Fairfield, CA 94534
Contact: Victor Molina at victor.molina@kiewit.com

Documents are also available on the Caltrans website at: http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/10/10-0L9704/

Performance bonds and Payment bonds for subcontractors and supply bonds for permanent materials supply maybe required for this project. Cost of bond will be reimbursed.

All contractors and subcontractors who bid or work on a public works project must be registered with the California Department of Industrial Relations

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DIR# 1000001147

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136 • Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Paul Brizzolara • Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Downtown San Jose and City Hall BRT Stations Contract

Contract No.: C837 (15313)

Owner: Santa Clara VTA

Engineers' Estimate: \$1,200,000.

BID DATE: January 8, 2016 @ 2:00 PM

Items of work include but are not limited to: Electrical, Striping, Construction Area Signs, Minor Concrete, Clearing, Grubbing, Trucking, Slurry Seal and Traffic Control.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Looking for
Subcontractors, Vendors,
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Advertise your Sub-Bid Requests in the Small Business Exchange. With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



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Sub-Bid Request Ads

O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard, Donat Galicz or Victor Babbitt • An Equal Opportunity Employer

REQUEST FOR DBE & SBE SUBCONTRACTORS AND SUPPLIERS FOR:

**East Bay Bus Rapid Transit Project
 Infrastructure and Station Platforms
 AC Transit
 IFB #2016-1354
 BID DATE: February 3, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control System, Construction Survey, Stormwater Pollution Control Plan, Clearing & Grubbing, Water Pollution Control, Subgrade Enhancement Geosynthetic (Class B1 Geotextile), Adjust Utilities, Cold Plane AC, Slurry Seal, Tack Coat, Portland Cement Concrete Pavement, Minor Concrete, Concrete Station Platform Curb, Detectable Warning Surface, Parking Space Meters, Pedestrian Barricade, Colored Stamped Concrete, Manhole, Catch Basin Insert, Architectural Fence, Artistically Enhanced Handrail and Windscreen Panels, Concrete Pipe, Iron Pipe, Sewer Pipe, Building Sewer Connection, Sanitary Sewer Cleanout, Sanitary Sewer Manhole, Traffic Signal & Lighting, Landscape & Irrigation, Painted Curb & Striping, Thermoplastic Striping & Marking, Object Marker, Pavement Marker, Roadside Signs, Bollard, Contract Arborist, Precast Architectural Pavers, Rain Even Action Plan, Storm Water Annual Report, Temporary Hydraulic Mulch, Temporary Fencing, Sweeping, Abandon Culverts, Cap Inlet, Jointed Plane Concrete Pavement, Off-Platform Wayfinding Signage, Reinforced Concrete Box Culvert, Inlet Frame & Grate, Concrete Forming and Accessories, Cast-In-Place Concrete, Structural Steel Framing, Benches, Map Display, Detectable Directional Surface, Walking Deterrent Dome, Contrasting Warning Strip, Tubular Handrailing, Windscreen, CCTV System, Communication Cabinets, Public Address System, Station Conduits and Junction/Outlet Boxes, Central Command and Communication, Conductors (Cable), Ticket Vending Machine, Magnetic Ticket Handheld Devices, Clipper Mountain Pole, Centralized Fare Collection, Electrical, Testing, Waterlines, Tree Grates, Temporary Erosion Control, Hazardous & Contaminated Material Removal and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the AC Transit website at <http://www.actransit.org/acpronet/east-bay-bus-rapid-transit-brt-project-infrastructure-and-station-platforms/>

O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Donat Galicz • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 101 San Jose – Morgan Hill
 Resurface and Repair Flexible Pavement, PCC Slab
 Caltrans #04-1J6304
 BID DATE: January 12, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Storm Water Annual Report, Sweeping, Cold Plane AC, Asphalt Treated Permeable Base, Base Bond Breaker, AC Dike, Geosynthetic Pavement Interlayer, Shoulder Rumble Strip, AC Dike, Tack Coat, Drill and Bond (Dowel Bar), Spall Repair (Polyester Concrete), Individual Slab Replacement (RSC), Grinding, Object Marker, Midwest Guardrail System, Vegetation Control, Transition Railing, Concrete Barrier, Striping & Marking, Loop Detector and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

RGW Construction, Inc.
 Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
 An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

**State Highway in Alameda County in Fremont Near Thornton Avenue at East Newark Underpass
 Contract No. 04-0J3504
 Engineer Estimate: \$280,000 – 30 Working Days • DVBE goal: 5%
 Bids: January 20, 2016 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to): Pipe Supplier-Edge Drain, Construction Area Signs, Sawcut, Soils Testing, Structure Excavation/Backfill, Rock Slope Protection, PCMS, SWPPP, Water Truck, Sweeper & Truckers.

Scope of Work: Storm Damage Repair

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list. Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

Visit Oakland Hosts Oakland Restaurant Week, January 14-24, 2016



100 Oakland Restaurants Join Statewide California Restaurant Month Celebration

Bay Area foodies are marking their calendars for Oakland Restaurant Week, presented by Visit Oakland and American Express. From Thursday, January 14 through Sunday, January 24, 2016, 100 Oakland Restaurants will celebrate the largest and most diverse restaurant week in the region.

Now in its 6th year, the popular program runs over two weekends for foodies to take full advantage of dining deals. Participating restaurants will offer prix fixe lunch and/or dinner menus at \$20, \$30, \$40 and the new \$50 price points. The promotional prices reflect up to 25% off regular a la carte items.

The Oakland restaurant scene is making national headlines. This year, USA Today named Oakland one of the Best 10 Local Food Scenes in the nation, the only destination representing California and the West Coast.

"Diners look forward to Oakland Restaurant Week because it's a chance to get out and try somewhere new," says Alison Best, President & CEO of Visit Oakland. "The best of the best showcase their unique menu pairings and diners are able to taste their way through each of Oakland's unique neighborhoods."

Complete restaurant lists, menus, and reservations are available on www.oaklandrestaurantweek.org. The list can be searched by neighborhood, cuisine, lunch or dinner offerings. Through a partnership with Open Table, reservations (strongly recommended) can be made directly from the Oakland Restaurant Week page.

Oakland Restaurant Week is a part of California Restaurant Month, created by Visit California. The statewide event is a promotional initiative encouraging post-holiday travel to California during the month of January, which is typically a slow dining month after the holidays.

Dates and times of participation vary by restaurant. A la carte menus will also be available. Visit Oakland and American Express are presenting sponsors.

Join Oakland Restaurant Week on social media by following #ORW16.

ABOUT VISIT OAKLAND

Visit Oakland is a non-profit organization marketing Oakland, California as a travel destination. Visit Oakland offers a wide variety of complimentary services and materials for travelers interested in visiting Oakland. For more information, check out www.visitoakland.org. Want to share the Oakland love with the world? Join the 17,000 people who #OaklandLoveIt on Facebook, Twitter, Instagram and LinkedIn.

Source: Visit Oakland



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SBE Newspaper boasts a weekly readership of **75,000**
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 vendors, and suppliers
Contact us at 800-800-8534 or sbe@sbeinc.com

FRANCHISED BUSINESS OWNERSHIP

Continued from page 1

Following are some highlights of the report:

- Minority ownership of franchise businesses increased by 1.2 percentage points, from 19.3% in 2002 to 20.5% in 2007, an increase of 6.2 percent.
- In 2007, there was a higher minority ownership rate among franchised businesses than non-franchised businesses – 20.5% of franchises were owned by minorities, compared to 14.2% of nonfranchised businesses.
- Female ownership of franchise businesses declined by 4.5 percentage points from 25.0% in 2002 to 20.5% in 2007 (a decrease of 18 percent) while joint ownership (male/female) increased by 7.3 percentage points from 17.1% to 24.4% (an increase of 42.7 percent).
- Overall, a greater percent of minority-owned businesses were operated as franchises in 2007 (3.0%) than in 2002 (2.7%).
- In the food services and drinking places category, 21.5% of franchise businesses were owned by minorities in 2007 compared to 20.2% in 2002.
- In the food services and drinking places category, 12.5% of franchise businesses were owned by females in 2007 compared to 13.2% in 2002. Joint ownership (male/female) of franchise businesses was 25.7% compared to 20.3% in 2002.
- The ownership rate was greater among non-whites in franchised businesses (14.9%) than non-franchised businesses (7.9%), regardless of the size of business, based on annual receipts and number of employees. When comparing franchises to nonfranchises, there was little difference in ownership rates among Hispanics and females based on size of business.

The report shows the ownership rates for franchised business compared to non-franchised businesses for each minority and ethnic group. Asians owned 10.4% of all franchises compared to 4.9% of nonfranchises. Blacks owned 4.9%

of all franchises compared to 3.6% of non-franchised businesses. Hispanics owned 5.2% of franchised businesses compared to 5.4% of non-franchised businesses.

By gender, 20.5% of franchised businesses were female-owned, compared to 25.7% of nonfranchised businesses. However, 24.4% of franchised businesses were jointly-owned (male/female) compared to 18.2% of non-franchised businesses.

Overall a greater percent of minority-owned businesses were operated as franchises (3.0%)

than nonminority owned businesses (1.9%). By group, 5.1% of all Pacific Islander-owned businesses, 4.5% of all Asian-owned businesses, 2.9% of all Black-owned businesses, 2.0 percent of all Hispanic-owned businesses, and 1.7% of all female-owned businesses were operated as franchises.

In the food services and drinking places industry, 12.5% of franchise businesses were female-owned and 25.7% were jointly owned (male/female). Within the sub-sectors, special food services (such as catering and contract-

ing), 24.6% were female-owned and 22.3% were jointly owned (male/female). In the quick services restaurant sector 12.3% were female-owned and 27.1% were jointly-owned (male/female). In the full services restaurant sector 10.6% were female-owned and 21.0% were jointly-owned (male/female).

Visit link for the full article:
www.sbeinc.com/cms.cfm?fuseaction=news.detail&articleID=1467&pageId=25

Source: www.mbda.gov

**Table 1. – Minority Ownership
Franchised and Nonfranchised Businesses, 2007**

Business Group	Minority-Owned	Not Minority Owned	Firms with Owners Whose Characteristics are Indeterminate
All Responding Firms:			
Franchised	20.5%	73.3%	6.2%
Nonfranchised	14.2%	80.6%	5.2%
Firms with Paid Employees:			
Franchised	17.0%	73.4%	9.6%
Nonfranchised	11.3%	76.5%	12.2%
Firms without Paid Employees:			
Franchised	24.7%	73.3%	2.0%
Nonfranchised	15.4%	82.3%	2.4%

Source: PwC calculations based on data from the 2007 Survey of Business Owners.

Note: Rows may not sum to 100 percent due to rounding.

Construction firms plan to expand their payrolls in 2016

Continued from page 3

percentage who expect it to contract – respondents are most optimistic about the outlook for retail, warehouse and lodging (21 percent net positive).

Respondents were also positive about the outlook for hospital (19 percent net positive), private office (19 percent), multifamily residential (14 percent) and higher education (13 percent) construction. And they are optimistic about the prospects for K-12 school (12 percent) and public building (12 percent) construction, particularly in contrast to last year when contractors were generally pessimistic about all public construction market segments.

Contractors are less optimistic about other segments, including manufacturing (7 percent net positive), other transportation (3 percent), power (1 percent) and direct federal (-1 percent) construction market segments. Yet it is important to note that this year's Outlook survey was completed prior to enactment of federal legislation to increase funding for highways, transit and direct federal agency spending, and to extend the expiration date for wind, solar and other tax provisions helpful to construction, association officials noted.

Construction firms continue to cope with shortages of available workers. Seventy percent of firms report they are having a hard time finding either salaried or craft professionals. And 69 percent of respondents predict that labor conditions will

remain tight, or get worse, during the next twelve months.

Firms are responding to worker shortages by increasing pay and/or benefits. Forty-nine percent of respondents report they have increased base pay rates, 30 percent report they are providing incentives and/or bonuses and 23 percent report they have increased their contributions to employee benefits to retain or recruit workers. And nearly half of firms report they plan to increase their investments in training and development compared to 2015.

“What is particularly striking about the findings on worker shortages is that they are consistent with the responses from last year's Outlook,” said Ken Simonson, the association's chief economist. “In other words, after a year of raising pay and increasing benefits, contractors remain as worried about the lack of qualified workers as they were at the beginning of 2015.”

In addition to coping with worker shortages, contractors are also worried about the continued increase in health care costs. Seventy-nine percent of firms report the cost of providing healthcare for their employees increased in 2015 while another 81 percent expect their healthcare costs will increase in 2016.

Even as firms spend more on healthcare coverage, they are prepared to increase investments in information technology (IT). According to the

Outlook, 42 percent of firms report they invested at least 1 percent of their revenue in IT last year, up from 32 percent in surveys Sage conducted over the past two years.

Contractors are also becoming increasingly savvy with their IT investments. For example, 42 percent report they already have formal IT plans in place while an additional 11 percent will put such plans in place in 2016. Likewise, 59 percent of firms report they use, or plan to use, cloud-based software.

Most firms are also using technology to collaborate on construction projects, with 71 percent using file sharing sites to share information with owners, subcontractors and other project partners and 40 percent using more sophisticated online collaboration tools.

As technology and the threat of cybercrime becomes more prevalent, many firms report they are having to take steps to protect their IT systems. For example, 75 percent report they have an overall IT security plan and 46 percent have a security policy in place for mobile devices.

“Technology is making it easier for firms to operate and succeed in today's competitive marketplace,” said Jon Witty, vice president and general manager for Sage Construction and Real Estate, North America. “We are seeing continued growth in the adoption of mobile technology and collaboration software and a continued

move to the cloud, all done with an increasing focus on security.”

Beyond labor and IT challenges, contractors must also cope with new regulatory burdens. Thirty-nine percent of contractors report they are worried about the continued expansion of federal regulations while 34 percent report they are worried about the growth in state and local red tape, association officials noted.

“As long as local, state and federal officials are willing to act on our workforce measures, embrace a more rational approach to regulations, identify measures for controlling health-care costs and protect e-commerce, the industry should continue to expand,” Sandherr said referring to policy proposals the association is making. “That is precisely why we will continue to focus our energies on ensuring the continued growth of this industry.”

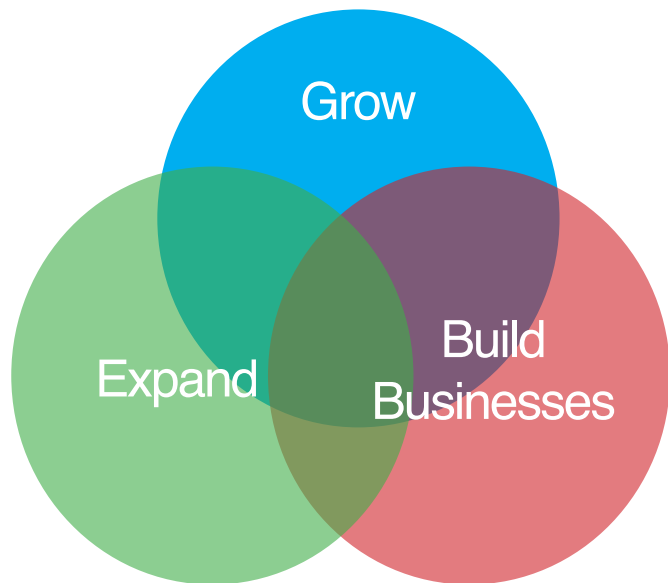
The Outlook was based on survey results from over 1,500 construction firms from all fifty states and the District of Columbia. Varying numbers responded to each question. Contractors of every size answered over 30 questions about their hiring, workforce, business and information technology plans. Click here for The Challenges Facing a Growing Industry: The 2016 Construction Hiring and Business Outlook report. Click here for the survey results.

Source: **AGC of America**

Small Business Exchange – The Leader in Diversity Outreach

Small Business Exchange, Inc. whose weekly newspaper (Small Business Exchange) is nationally known for its historical advocacy for a level playing field for Asian, Black, Latino women and disadvantaged enterprises (ABLE).

“Information is currency. With information we can close the wealth gap and economic disparity.”



Growing Diverse Businesses

Established in 1984, SBE is a DBE/MBE/SBE owned and operated business information resource for small Asian, African American, Hispanic, Native American minority, woman and disabled veteran-owned businesses. Gerald W. Johnson and his wife, Valerie Voorhies, founders of Small Business Exchange (SBE), have been working for over two decades to provide these businesses with the most powerful tools available—accurate, up-to-date information about contract opportunities in the public and private marketplaces. SBE also provides legislative, financial, purchasing and marketing information, helping to create links between buyer and seller. Buyers can access a 1.6 million+ diversity business database and entrust SBE with outreach compliance and meeting supplier diversity goals.

Small Business Exchange, Inc.

SUB-BID REQUEST AD ORDER FORM

FAX completed form to (415) 778-6255 or EMAIL your ad to **Nabil Vo** at nvo@sbeinc.com

SUB-BIDS REQUESTED FROM QUALIFIED: MBE WBE DBE DVBE OBE LBE UDBE SBE

PROJECT: _____

PROJECT LOCATION: (City, County, or District) _____

PROJECT NUMBER: _____ **BID DATE:** _____

BID TIME _____ **RESPOND BY:** (if other than bid date) _____

COMPANY NAME: _____

ADDRESS: _____

CITY/STATE/ZIP _____

PHONE: _____ **FAX:** _____

CONTACT NAME: _____

FURTHER DESCRIPTION OR INFORMATION _____

PUBLICATION DATES (please enter the days you want the ad to run):

(PRINT PUBLICATION) SBE Weekly Newspaper (Runs only on THURSDAY): _____

(ONLINE NEWSLETTER - This goes out by email/eblast) SBE Daily Electronic Newsletter:

MONDAY _____ **TUESDAY** _____ **WEDNESDAY** _____ **THURSDAY** _____ **FRIDAY** _____

ONLINE AD on our website - www.sbeinc.com: _____

PUBLICATION INFO: Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

STANDARD SIZE: AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

BILLING INFO: The invoice will be sent to the above address unless otherwise specified.

AUTHORIZED BY: _____ **DATE:** _____

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

Contract No. 2495J
(ID No. FCE16020)

**VARIOUS LOCATIONS PAVEMENT
RENOVATION NO. 21**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on February 3, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfdpw.org/biddocs. Please visit the Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is at various locations throughout San Francisco, California and consists of pavement renovation, curb ramp construction, traffic routing and all associated work. The time allowed for completion is 210 consecutive calendar days. The Engineer's estimate is approximately \$1,891,840. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Require-

ment is 25%. Call Lupe Arreola at 415-558-4059 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on January 15, 2016; 9:30 a.m., at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

1/7/16
CNS-2830281#
SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

Contract No. 2503J
(ID No. FCE16029)

**VARIOUS LOCATIONS PAVEMENT
RENOVATION AND SEWER REPLACEMENT
NO. 22**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on February 10, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfdpw.org/biddocs. Please visit the Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various locations throughout San Francisco, California and consists of pavement renovation, curb ramp installation, sewer replacement, traffic routing, and all associated work. The time allowed for completion is 469 consecutive calendar days. The Engineer's estimate is approximately \$9,500,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participa-

tion Requirement is 25%. Call Lupe Arreola at 415-558-4059 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on January 15, 2016; 9:30 a.m., at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

1/7/16
CNS-2830250#
SMALL BUSINESS EXCHANGE

Hunters Point Shipyard in San Francisco

Construction of all Public Infrastructure
Improvements

Within the Hillside portion of Parcel "A" at the Hunters Point Shipyard in San Francisco.

Lennar Urban is requesting qualified, interested
contractors to respond to a public request for proposals to Complete
Construction of all Public Infrastructure Improvements

At
**The Hillside Portion of Parcel "A"
Hunters Point Shipyard in San Francisco**

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=10376>

The Successor to the San Francisco
Redevelopment Agency (SFR) has established the 50% Small Business Enterprise (SBE)
Participation goal for Contractors.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk: **January 5, 2016 @ 10:00 AM
Hunters Point Shipyard**

Building 101, 101 Horne Ave. San Francisco, CA 94124

Proposals must be submitted by January 19, 2016 @ 2:00 PM (PST).



LEASE OPPORTUNITY AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is now accepting bids for the **Domestic Terminals 1 and 3 Automated Teller Machines (ATM) Lease**. Bids must be received no later than **2:00:00 PM San Francisco Time, on Wednesday, January 20, 2016**.

The Lease is intended for the management and operation of six ATMs at San Francisco International Airport. The proposed minimum acceptable bid amount is \$86,500, which will be the successful bidder's minimum annual guarantee for the first year of the Lease, and the term is five years with one two-year option to extend. Interested parties must submit a bid package per the Request for Bids (RFB) document, including an original bid deposit, which can be in the form of an original cashier's check, money order, certificate deposit, surety bond or irrevocable letter of credit. Small and local businesses are encouraged to participate.

The RFB document is available on-line at <http://www.flysfo.com/business-at-sfo/current-opportunities>. For additional information or to receive a hard copy of the RFB document, please call Gigi Ricasa, Senior Principal Property Manager, Revenue Development and Management, at (650) 821-4500.

CNS#2829798



LEASE OPPORTUNITY AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is now accepting bids for the **International Terminal Automated Teller Machines (ATM) Lease**. Bids must be received no later than **2:00:00 PM San Francisco Time, on Wednesday, January 20, 2016**.

The Lease is intended for the management and operation of five ATMs at San Francisco International Airport. The proposed minimum acceptable bid amount is \$169,400, which will be the successful bidder's minimum annual guarantee for the first year of the Lease, and the term is five years with one two-year option to extend. Interested parties must submit a bid package per the Request for Bids (RFB) document, including an original bid deposit, which can be in the form of an original cashier's check, money order, certificate deposit, surety bond or irrevocable letter of credit. Small and local businesses are encouraged to participate.

The Request for Bids (RFB) document is available on-line at <http://www.flysfo.com/business-at-sfo/current-opportunities>.

For additional information or to receive a hard copy of the RFB document, please call Gigi Ricasa, Senior Principal Property Manager, Revenue Development and Management, at (650) 821-4500.

CNS#2831064

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2493J
(ID No. FCE16068)**

**INGALLS STREET AND INDUSTRIAL STREET
PAVEMENT RENOVATION**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on January 27, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfdpw.org/biddocs. Please visit the Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Ingalls Street from Carroll Avenue to Innes Avenue and along Industrial Street from Bay Shore Boulevard to Oakdale Avenue and consists of pavement renovation, curb ramp construction, sewer replacement, traffic routing and all associated work. The time allowed for completion is 240 consecutive calendar days. The Engineer's estimate is approximately \$3,000,000. For more information, contact the Project Manager, Ramon Kong at (415) 558-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. **LBE Subcontracting Participation Requirement is 25%**. Call Kelly Dwyer at (415) 554-4080 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on January 15, 2016; 9:30 a.m., at 1680 Mission Street, 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

1/7/16
CNS-2830229#
SMALL BUSINESS EXCHANGE



**Notice of Availability of
Request for Proposals for a
Retail Leasing Opportunity for a
Pier 29 Bulkhead Building,**

located at Chestnut Street and The Embarcadero

The Port of San Francisco is seeking proposals from qualified respondents to propose potential use(s) for a lease to improve and operate a visitor-serving facility within the Pier 29 Bulkhead Building, located in the Port's Northeast Waterfront adjacent to the James R. Herman Cruise Terminal at the foot of Chestnut Street on the Embarcadero.

The subject property consists of approximately 20,000 s.f. of interior space located within the Pier 29 Bulkhead Building. The property fronts The Embarcadero and is within walking distance of the Ferry Building, the City's central business district, Fisherman's Wharf, Chinatown and North Beach. The property is well placed on The Embarcadero Promenade adjacent to the Port's recently opened James R. Herman Cruise Terminal, the adjoining 2.5 acre Cruise Terminal Plaza and historic Bellline Building.

The Pier 29 Bulkhead Building has been tested as a successful public destination during the 34th America's Cup events in the Summer of 2013. Based on the public's positive response to this temporary use, the Pier 29 Bulkhead Building now is envisioned as a site for a unique destination use and walkup attraction that is "San Francisco Bay Area flavored" that will create and draw activity in the environs of Pier 29. This exciting opportunity will augment the rich experience of cruise passengers, visitors and residents in the Northeast Waterfront and highlight and promote that which is unique to our region and culture.

The Port purposefully is being less prescriptive as to specific uses in order to generate a wider array of creative responses to the RFP. Port staff believes a new combination of unique visitor serving, destination attraction uses can be conceived of and launched in this exceptional space to serve waterfront visitors, cruise passengers and neighbors without replicating a pre-existing waterfront use.

RFP packages will be available from the Port of San Francisco, Pier 1, San Francisco, CA 94111. Interested parties may obtain a hardcopy at Pier 1 or by download from the Port's website at www.sfport.com. Further information concerning the availability of these documents may be obtained by contacting Mark Lozovoy, Project Manager at (415) 274-0575 or mark.lozovoy@sfport.com.

Submittals must be delivered by hand to the Port of San Francisco, Pier 1, San Francisco CA 94111, no later than 5:00 P.M. PST on Thursday, March 10, 2016.

APPROVED BY ORDER OF THE SAN FRANCISCO PORT COMMISSION

Susan Reynolds
Deputy Director, Real Estate

CNS#2830818

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SMALL BUSINESS EXCHANGE

EASTERN CONTRA COSTA TRANSIT AUTHORITY

**NOTICE INVITING PROPOSALS
for
Janitorial Services
RFP #2015-002**

The Eastern Contra Costa Transit Authority (ECCTA) is accepting proposals from qualified firms to provide Janitorial Services, for a five year period for its facility at 801 Wilbur Avenue, Antioch, California.

This contract shall include the furnishing of all labor, materials and services as set forth in the Scope of Services section of this Request for Proposal (RFP). A pre-proposal conference and a tour of the facility for interested parties will be held on January 11, 2016, at 10:00 am, local time. Attendance at this conference is recommended but not required.

Technical and price proposals are due to ECCTA on or before 2:00 pm, local time on January 28, 2016, at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. Proposals received after said time or at any other place other than the time and place stated herein will not be considered. Proposals must be submitted on an ECCTA Proposal Form. Any proposal submitted on any other form will be considered non

responsive and will be rejected.

Copies of the RFP documents may be obtained from:

Ann Hutcheson
Director of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue
Antioch, CA 94509
Telephone: (925) 754-6622
Facsimile: (925) 757-2530

It is ECCTA's intent of awarding the contract according to the process and procedures described in the RFP. ECCTA intends to procure the highest quality service possible for the best value possible.

Accordingly, the proposal and contract award process contains five periods:

1. RFP publication period
2. Technical and Price Proposal submission period
3. Technical Review Committee preliminary evaluation period
4. Technical Review Committee recommendation period
5. Contract award period

Definition and terms of this five-step process is contained in the Information for Proposers section of this RFP.

This contract is subject to the receipt of financial assistance from the U.S. Department of Transportation, Federal Transit Administration (FTA) and local sales tax funds, and may also be subject to a grant contract between the Metropolitan Transportation Commission (MTC) and ECCTA. The contract is subject to laws and regulations governing the use of such funds. Proposers will be required to certify that they have not been suspended or debarred from participation in federally funded contracts. Proposers must also disclose lobbying activities. Full compliance with applicable Safety and Health Standards, DBE requirements, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful proposer.

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this Request for Proposal (RFP); Disadvantaged Business Enterprises will be afforded full opportunity to submit proposals in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin.

Proposer shall, at no cost to ECCTA, obtain and maintain during the term of this agreement a Janitorial Service Bond in the amount of \$5,000. Concurrently with execution of the contract, the proposer shall furnish the Janitorial Service Bond on a form approved by ECCTA and executed by a corporate surety authorized to issue surety bonds in the state and acceptable to ECCTA. Proposer shall furnish the original bond showing a commencement date no later than the effective date of this agreement and an expiration date no earlier than six (6) months after the expiration date of this agreement.

If the successful contractor fails to provide the required services set forth in the contract documents the contractor shall pay to ECCTA the sum of One Hundred Dollars (\$100.00) per occurrence until the performance failure is remedied to ECCTA's satisfaction.

Proposals will be examined and reported to the ECCTA Board of Directors at a meeting within sixty (60) days after the proposal opening. ECCTA reserves the right to reject any and all proposals, or to waive any irregularities or informalities in any proposal or in the RFP procedure, or to postpone the proposal opening for good cause.

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0368495-00

Fictitious Business Name(s):

1. Future Glory Company
2. Future Glory Co.
3. Future Glory
Address
1325 Indiana Street, #207
San Francisco, CA 94107
Full Name of Registrant #1
Theresa Lee
Address of Registrant #1
1325 Indiana Street, #207
San Francisco, CA 94107

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/18/2013**

Signed: **Theresa Lee**

This statement was filed with the County Clerk of San Francisco County on **12/22/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
12/22/2015

12/31/15 + 1/7/16 + 1/14/16 + 1/21/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0368620-00

Fictitious Business Name(s):

Rent Ready SF
Address
1236 Francisco Street #4
San Francisco, CA 94123
Full Name of Registrant #1
Wendy Anai Saucedo Guerrero
Address of Registrant #1
1236 Francisco Street #4
San Francisco, CA 94123

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Wendy Anai Saucedo**

This statement was filed with the County Clerk of San Francisco County on **1/4/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fanny Wong**
Deputy County Clerk
1/4/16

1/7/16 + 1/14/16 + 1/21/16 + 1/28/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0368311-00

Fictitious Business Name(s):

Heckmann Comms
Address
995 Market St., 2nd fl
San Francisco CA 94108
Full Name of Registrant #1
Ronald Heckmann
Address of Registrant #1
76 Lakeview Avenue,
Piedmont, CA 94611

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/1/2008**

Signed: **Ronald Heckmann**

This statement was filed with the County Clerk of San Francisco County on **12/11/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
12/11/2015

12/31/15 + 1/7/16 + 1/14/16 + 1/21/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0368486-00

Fictitious Business Name(s):

WashCycles
Address
2241 Irving Street
San Francisco, CA 94122
Full Name of Registrant #1
Chachingly, LLC (CA)
Address of Registrant #1
1212H El Camino Real #354
San Bruno, CA 94066

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Richard M. Cabanding**

This statement was filed with the County Clerk of San Francisco County on **N/A**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
12/22/2015

1/7/16 + 1/14/16 + 1/21/16 + 1/28/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0368294-00

Fictitious Business Name(s):

Law Offices of Robert E. White
Address
177 Post Street, Suite 550,
San Francisco, CA 94108
Full Name of Registrant #1
Robert Edward White
Address of Registrant #1
50 Fifth Avenue,
San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/1/1991**

Signed: **Robert E. White**

This statement was filed with the County Clerk of San Francisco County on **12/10/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fanny Wong**
Deputy County Clerk
12/10/2015

12/24/15 + 12/31/15 + 1/7/16 + 1/14/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367982-00

Fictitious Business Name(s):

HMS Associates
Address
3 Jackson Street,
San Francisco, CA 94111
Full Name of Registrant #1
Nirak, Inc. (CA)
Address of Registrant #1
3 Jackson Street,
San Francisco, CA 94111

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Karin Johnston**

This statement was filed with the County Clerk of San Francisco County on **11/20/15**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/20/2015

11/25/15 + 12/3/15 + 12/10/15 + 12/17/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367747-00

Fictitious Business Name(s):

KMD Group
Address
21606 Justco Lane,
Castro Valley, CA 94552
Full Name of Registrant #1
Mouhamet Dia
Address of Registrant #1
21606 Justco Lane,
Castro Valley, CA 94552

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/13/15**

Signed: **Mouhamet Dia**

This statement was filed with the County Clerk of San Francisco County on **11/13/15**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/13/2015

11/19/15 + 11/25/15 + 12/3/15 + 12/10/15

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 14-550621

PETITIONER OR ATTORNEY

Heidi Dawn Stuckrath
1631 Hayes Street, San Francisco, CA 94117

TO ALL INTERESTED PERSONS:

1. Petitioner **Heidi Dawn Stuckrath** for a decree changing names as follows:

Heidi Dawn Stuckrath changed to
Heidi Dawn Qvist

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **February 18, 2016** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

CAROLYN BALISTRERI, Clerk
DATED - December 22, 2015

12/24/15 + 12/31/15 + 1/7/16 + 1/14/16

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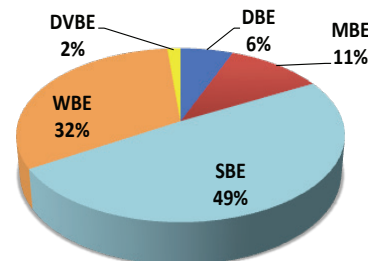
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Access to Capital

SMALL & MINORITY BUSINESS

Monthly List of Banks Examined for CRA Compliance

Cert #	Bank Name	Street Address	City	ST	Zip	Rating
59017	First Republic Bank	111 PINE STREET	SAN FRANCISCO	CA	94111-0000	S
34156	Valley Business Bank	701 WEST MAIN STREET	VISALIA	CA	93291-6145	S
34093	MBank	P. O. BOX 504	GRESHAM	OR	97030-0114	S
29058	First Financial Northwest Bank	PO BOX 360	RENTON	WA	98057-0000	S
6156	Farmers State Bank	P.O. BOX 489	WINTHROP	WA	98862-0000	S

Wells Fargo Community Lending Group

White Economic Racism & Exclusion
Lack of Access to Capital at Wells Fargo For:
Minority Families
Minority Small Businesses
Minority Led & Focused Non profits
2014 Home Lending To African Americans in Florida
By Wells Fargo:
3.7%
(FHA/Conventional excluding Refi)

FMCRC has witnessed years of lack of access to capital for minority led and focused nonprofits from Wells Fargo Community Lending Group that leads to be now sure that these folks are nothing more than White Economic Racist that disgust me to my soul. But as we examine Wells Fargo overall lending (as we will with ALL national banks in 2016) for minority home ownership, minority small business and minority led and focused nonprofits we are now seeing a pattern of racial economic racism.

The primary mission of all banks/financial institutions is to provide access to capital to low-moderate income families and neighborhoods and businesses to battle poverty in these mostly minority neighborhoods. The federal legislation called the Community Reinvestment Act mandates that banks/financial institutions are to provide adequate access to capital as the above actual piece of this law states. Yet we are now seeing a trend in lack of access to capital for all minority cities in Florida and across the nation. We saw this first hand when Wells Fargo Community Lending Group said no to an EQ2 Loan for affordable housing to a minority led and focused CDFI out of California...yet Union Banks said yes to the same loan request. FMCRC saw this first hand when we received dozens upon dozens of highly damaged Wells Fargo foreclosed homes and Wells Fargo said no to a line of credit to rebuild these homes yet Regions Bank, PNC Bank and TD not only said yes for access to capital, they all have DOUBLED our line of credit from the original lines of credit. All these bankers have reviewed the very same paperwork Wells Fargo's Megan Tear has seen and said yes yet Megan and Wells Fargo Community Lending Group say no to providing access to capital for FMCRC to rebuild Wells Fargo highly damaged foreclosed homes.

We have borrowed over \$2.3 million dollars to rebuild Wells Fargo highly damaged homes all with other bank lines of credit. Yet Wells Fargo Community Lending Group said no. We will borrow over \$5 million dollars from Regions, PNC and TD banks to rebuild these Wells Fargo homes hence taking on Wells Fargo responsibility under their agreement with the US Justice Department.

But this is a pattern with Wells Fargo and their lack of access of capital for minority families, minority small businesses and minority led and focused nonprofits.

Because of this Racial Economic Racism by Wells Fargo Community Lending Group, FMCRC will no longer accept any grants or foreclosed homes from Wells Fargo. Wells Fargo and national banks have turned our nonprofits into beggars as they focus on only grants (charitable contributions) to try to sustain their operations. All while federal regulators stand by and encourage this. I saw this first hand with CIT-Bank of the West merger when minority nonprofits were battling each other on who could gain the upper hand and be first in line for these charitable grants. Banks are supposed to be vehicles for access to capital not philanthropist. Our minority led and focused nonprofits want capital to build homes and community projects that earn profit that can be used for their programs and services that aid the poor. Yet the national banks, such as Wells Fargo have aligned their underwriting so that only a small fraction of nonprofits (mostly national or regional white led nonprofits) can access their capital. FMCRC saw this first hand when it took 3 regional banks (PNC, Regions and TD) to provide lines of credit to rebuild Wells Fargo highly damaged foreclosed homes. Megan Tear and Wells Fargo Community Lending Group said NO to FMCRC (and so many other minority led and focused nonprofits) while dozens of other bankers reviewed the same financials and not only said yet but have doubled our lines of credit since.

Megan Tear and Wells Fargo Community Lending Group why is it that so many other banks are providing our communities with much needed capital to battle the rising poverty in our neighborhoods yet you and your Wells Fargo Community Lending Team create major obstacles that mostly only national white led organizations can overcome? You may not like that we at FMCRC fight for the economic rights of minority families, children, businesses and communities and DEMAND that people of color have the capital to build affordable homes, build multi-family housing, build commercial business centers or build significant community development projects. Banks are here to provide capital not give out charity philanthropic checks that only serve as a Band-Aid in battling minority poverty that is rising across our nation. We at FMCRC will not stand by and allow the mindset of WELLS FARGO COMMUNITY LENDING GROUP to create these Racial Economic Jails. I will battle all of you to the gates of hell and back before I allow you to continue harming our children, families and communities of color.

Source: Florida Minority Community Reinvestment Coalition

What SBA Offers to Help Small Businesses Grow



What does SBA offer to small business owners? The programs are many and varied, and the qualifications for each are specific. SBA can help facilitate a loan for you with a third party lender, guarantee a bond, or help you find venture capital. Understanding how SBA works is the first step towards receiving assistance.

SBA's Role

SBA provides a number of financial assistance programs for small businesses that have been specifically designed to meet key financing needs, including debt financing, surety bonds, and equity financing.

Guaranteed Loan Programs (Debt Financing)

SBA does not make direct loans to small businesses. Rather, SBA sets the guidelines for loans, which are then made by its partners (lenders, community development organizations, and micro-lending institutions). The SBA guarantees that these loans will be repaid, thus eliminating some of the risk to the lending partners. So when a business applies for an SBA loan, it is actually applying for a commercial loan, structured according to SBA requirements with an SBA guaranty. SBA-guaranteed loans may not be made to a small business if the borrower has access to other financing on reasonable terms.

SBA loan guaranty requirements and practices can change as the Government alters its fiscal policy and priorities to meet current economic conditions. Therefore, you can't rely on past policy when seeking assistance in today's market.

Bonding Program (Surety Bonds)

SBA's Surety Bond Guarantee (SBG) Program helps small business contractors who cannot obtain surety bonds through regular commercial channels.

A surety bond is a three-party instrument between a surety (someone who agrees to be responsible for the debt or obligation of another),

a contractor and a project owner. The agreement binds the contractor to comply with the terms and conditions of a contract. If the contractor is unable to successfully perform the contract, the surety assumes the contractor's responsibilities and ensures that the project is completed.

Through the SBG Program, the SBA makes an agreement with a surety guaranteeing that SBA will assume a percentage of loss in the event the contractor should breach the terms of the contract. The SBA's guarantee gives sureties an incentive to provide bonding for eligible contractors, thereby strengthening a contractor's ability to obtain bonding and greater access to contracting opportunities for small businesses.

SBA can guarantee bonds for contracts up to \$5 million, covering bid, performance and payment bonds, and in some cases up to \$10 million for certain contracts.

Venture Capital Program

SBA's Small Business Investment Company (SBIC) Program is a public-private investment partnership created to help fill the gap between the availability of growth capital and the needs of small businesses. The SBA does not invest directly in small businesses, relying instead on the expertise of qualified private investment funds. The SBA licenses these funds as SBICs and supplements the capital they raise from private investors with access to low-cost, government-guaranteed debt.

With these two sources of capital backing them, SBICs search across the United States for promising businesses in need of debt or equity financing. SBICs are similar to other investment funds in terms of how they operate and their pursuit of high returns. However, unlike other funds, SBICs limit their investments to qualified small business concerns as defined by SBA regulations.

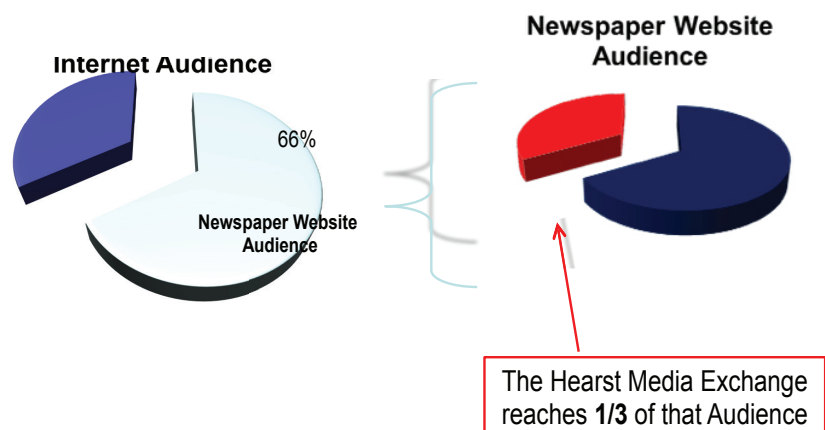
Source: www.sba.gov

THE SMALL BUSINESS EXCHANGE ANNOUNCES AN INCREDIBLE WAY TO INCREASE THE REACH AND EFFECTIVENESS OF YOUR ADVERTISING— AND SAVE YOU MONEY



NEWSPAPER WEBSITES: A DRIVING FORCE

NEWSPAPER WEBSITES REACH 110 MILLION UNIQUE VISITORS:
2/3 OF THE INTERNET AUDIENCE



DEFINE YOUR TARGET AUDIENCE RIGHT DOWN TO THEIR LICENSE TYPE AND UNION AFFILIATION



Because you have access to both SBE's "vetted business" audience and Hearst's proprietary audience data, it's easy to target regional customers across an entire inventory of media and to pin-point the best media for reaching them. Audience extension enables you to target a premium site audience—which is often sold out—across other sites that belong to the same ad network.

ABOUT SBE

Since we started the **Small Business Exchange** 31 years ago, we've dedicated ourselves to making it easier for prime contractors and major subcontractors to get the maximum effect from their advertising dollar. Now we've taken our efforts one giant step further. Through an exclusive arrangement with Hearst Corporation, we're offering a whole new level of advertising to clients like you.